

## Message Text

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51

ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 R

DRAFTED BY COM/SAD/BTYRRELL/GS  
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EB/OCA/BR/JRABENS  
EUR/RPE/RHARDING  
EUR/CE/BFLATIN

----- 034702

P 131732Z MAR 75  
FM SECSTATE WASHDC  
TO AMCONSUL BARCELONA PRIORITY  
AMEMBASSY BELGRADE  
AMCONSUL BILBAO  
AMEMBASSY MADRID  
AMEMBASSY VIENNA  
AMCONSUL ZAGREB  
INFO AMEMBASSY BERN PRIORITY

UNCLAS STATE 056408

E.O. 11652: NA

TAGS: BEXP, YO, AU, SP, SZ

SUBJECT: ADVANCED METALWORKING AND FINISHING TECHNCIAL

--- SALES SEMINAR MAY 26 - JUNE 13, 1975

--- DUBROVNIK/VIENNA/BILBAO

VIENNA FOR EWTC

REF: (A) A-750, DATED 1/25/74 (B) STATE 260408

--- (C) BELGRADE 5729 (D) VIENNA 10139

--- (E) MADRID 7566

1. SUBJECT TECHNICAL SALES SEMINAR FIRMLY SCHEDULED  
DUBROVNIK, YUGOSLAVIA, MAY 26-30; VIENNA, AUSTRIA,  
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JUNE 2-6; AND BILBAO, SPAIN, JUNE 9-13, 1975 INCORPORATING

POST RECOMMENDATIONS IN REFTELS. WITH MINOR VARIATION  
FROM STANDARD FORMAT CITED REF A IN THAT SEMINAR TEAM  
ADVANCE BRIEFING PLANNED TO BE HELD IN EWTC VIENNA MAY 23  
INSTEAD OF IN WASHINGTON.

2. COMMERCE ADVANCE OFFICER/SEMINAR COORDINATOR WILL BE  
ROGER TURNER, COUNTRY MARKETING MANAGER FOR SPAIN/PORTUGAL/  
WHO ALSO WILL BE REVIEWING COUNTRY COMMERCIAL PROGRAMS FOR  
THESE COUNTRIES AND FOR YUGOSLAVIA AND SWITZERLAND DURING  
HIS TOUR, SCHEDULED AS FOLLOWS:

5/1 THU LV. WASHINGTON PA 106 1915  
5/2 FRI AR. LONDON 0730  
LV. LONDON BE 702 1030  
AR. VIENNA 1230  
5/4 SUN LV. VIENNA JU 313 1700  
AR. BELGRADE 1800  
5/7 WED LV. BELGRADE JU 406 0930  
AR. DUBROVNIK 1015  
5/10 SAT LV. DUBROVNIK JU 785 1815  
AR. BELGRADE 1900  
5/11 SUN LV. BELGRADE JU 312 1510  
AR. VIENNA 1615  
5/15 LV. VIENNA LZ 125 1035  
AR. MADRID 1320  
5/16 FRI LV. MADRID AO 704 1725  
AR. BILBAO 1810  
5/20 TUE LV. BILBAO AO 701 1935  
AR. MADRID 2020  
5/21 WED LV. MADRID IB 902 0755  
AR. VIENNA 1305

3. TECHNICAL SEMINAR BRIEFING TO BE HELD IN EWTC VIENNA  
MAY 23 FRI FOLLOWED BY SCHEDULED TEAM TRAVEL AS  
FOLLOWS:

5/24 SAT LV. VIENNA JU 317 1250  
AR. DUBROVNIK 1505  
5/31 SAT LV. DUBROVNIK JU 316 1000  
AR. VIENNA 1220

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6/6 FRI LV. VIENNA IB 901 1515  
AR. BARCELONA 1845  
6/7 SAT LV. BARCELONA AO 171 0800  
AR. BILBAO 0900

4. FORMAL SEMINAR ACTIVITIES CONCLUDE BILBAO JUNE 13  
AND TURNER CONTINUES COUNTRY COMMERCIAL PROGRAM MEETINGS  
GOING TO MADRID AND BERN.

5. SINCE BEST TRANSLATIONS ARE LOCAL, OIM REQUESTS BELGRADE, VIENNA AND MADRID ADVISE FEASIBILITY AND COST TO LOCALLY CONTRACT FOR TRANSLATION AND TYPING IN HOST COUNTRY LANGUAGE OF PROMOTIONAL FLYER DATA AND SEMINAR PAPERS FOR POUCHING TO EWTC VIENNA FOR CONTRACT PRINTING. DATA WILL CONSIST OF 100 WORD COMPANY BACKGROUND, 100 WORD SPEAKER BIO, AND 500 WORD GENERIC PAPER ABSTRACT FROM EACH OF SEVEN PARTICIPANTS AND CHAIRMAN.

6. OIM REQUESTS BELGRADE INITIATE INQUIRY PER REFTEL C

FOR MOST SUITABLE DUBROVNIK HOTEL ACCOMODATION, SEMINAR SITE, FOR REVIEW WITH ADVANCE OFFICER ON ARRIVAL.

7. OIM REQUESTS EWTC VIENNA APPROVAL ADVANCE BRIEFING SCHEDULED MAY 23. PROPOSED LINZ TRIP PER REFTEL D SOUNDS EXCELLENT. ALSO IN VIEW OF ROOM SHORTAGE EARLY JUNE REQUEST VIENNA RESERVE BLOCK OF ROOMS INCLUDING HOSPITALITY SUITE FOR 7 SEMINAR MEMBERS PLUS CHAIRMAN AND COORDINATOR AT INTERCONTINENTAL FOR BRIEFING AND SEMINAR PERIODS.

8. PORTABLE SINGLE CHANNEL SIMULTANEOUS TRANSLATING EQUIPMENT WITH 50 TO 75 EARPHONES MUST EITHER BE HAND CARRIED FROM USA BY ADVANCE OFFICER OR RENTED LOCALLY AT EACH SEMINAR SITE. THEREFORE REQUEST RENTAL COST QUOTES ON BEST BASIS. FROM BELGRADE, VIENNA, AND MADRID. OIM APPRECIATES MADRID'S ACTION REFTEL E IN THIS REGARD. UPON RECEIPT OF QUOTES OIM WILL ADVISE POSTS ITS DECISION ON MOST FEASIBLE BASIS.

9. OIM GREATLY APPRECIATES COOPERATION RECEIVED FROM UNCLASSIFIED

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ALL POSTS IN IMPLEMENTING DETAILS FOR THIS SEMINAR AND REQUESTS NAMES EMBASSY AND CONSULATE CONTROL OFFICERS ASSIGNED. INGERSOLL

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## Message Attributes

**Automatic Decaptioning:** X  
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**TAGS:** BEXP, YO, AU, SP, SZ  
**To:** BARCELONA MULTIPLE  
**Type:** TE  
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